



Innovative.

*A Partnership that sets us
apart from the competition.*

Together **Koniag Government Services (KGS)** and **imagineeer** bring exceptional technical and governance expertise from cybersecurity, health, and defense programs - delivering the strategic insight and operational maturity needed to strengthen organizational security posture while driving sustainable modernization initiatives.

WE SHARE



Track records of
service delivery
excellence



A focus on innovation to positively disrupt,
modernize, and transform our customers'
organizations and business processes

- **Premier provider** of technology solutions, digital transformation, cybersecurity, consulting services and facilities/operations/logistics support – serving the Federal missions of Agriculture, Energy, Environment (EPA), Interior, Health, Defense, Justice, State, National Security, Labor, and International Development
- Alaska Native Corporation (**ANC**), **SBA SB, 8(a)**
- **Headquartered in Washington DC Area**

- Imagineeer is a **SBA 8(a) Certified Small Disadvantaged Business**, specializing in cybersecurity automation, federal data architecture, and modernization at scale delivering transformative outcomes across HHS, DoD, and civilian agencies.
- We combine deep federal experience (HHS CIO/CDO leadership) with technical mastery in decentralized compute, digital asset identity, AI-driven security, and cloud infrastructure to reduce cost, increase integrity, and accelerate mission impact.
- Imagineeer has rapidly scaled from a founder-led consultancy to a 50-person modernization firm trusted on high-risk, high-visibility initiatives leveraging repeatable playbooks, strategic partnerships, and unmatched domain expertise in fraud and fraud identification, tech scouting, health, HRIT, and cybersecurity.

Combined Proficiencies:



KGS and **imagineeer** deliver Enterprise Solutions, Professional Services, and Operations Management to Federal Government agencies. With agile employee and corporate cultures and proven technical, professional, and operational expertise to enable successful mission outcomes for Defense and Civilian agencies through forward-leaning, solution-oriented business partnerships and a commitment to exceptional service delivery.

Our leading-edge combined proficiencies extend to using artificial intelligence and data to fortify security and enhance visibility in data assets, and utilize a modern security posture to effectively mitigate risks associated with cybersecurity challenges. KGS and imagineeer's subject matter experts work collaboratively in diverse multidisciplinary teams, thriving in highly complex and rapidly changing environments.

Expertise in Strategic Areas:



Enterprise Solutions

Enterprise IT:

- AI/ML- Intelligent Automation
- Application Development Modernization
- Cloud Management
- EHR Systems/Modernization
- IT Enterprise Architecture
- RPA/Low Code - No Code
- Scientific Data Research and Analysis Support

Cybersecurity:

- Customized IT Security Training
- Governance and Best Practices
- PMO/SETA Service Delivery Management
- Secure Enterprise Solutions

IT Operations:

- Call Center Management

- Agile and SAFE Development/ Training
- Contact Center Operations
- Data Center Operations
- Governance and Compliance
- Infrastructure Support
- IT Facilities Management
- ITIL-Based Service Desk
- Knowledge Management
- Network Operations
- Quality Assurance, Testing, and IV&V
- System Administration

Professional Services:

- Acquisition Support
- Change Control Management
- Clinical Operations Support
- Financial Management/FMS

- Document and Record Management
- Integrated Logistics Support
- Management Consulting Business Transformation
- Mechanical and Electrical Engineering
- Medical Clinical Services
- OCONUS Facilities, Real Estate, and A&E
- Office Administration
- Process Automation
- Process Improvement
- Professional and Management Development Training
- Specialized Legal Services
- Training and Documentation Services
- VTC and Automation System



Facility Management, Engineering & Construction Services

- Facilities Engineering and Building Operations & Maintenance (O&M)
- Preventative Maintenance, Service Calls, Repairs for HVAC, Mechanical, Electrical, and all Building Subsystems

- Full Lifecycle CMMS Support i.e., Maximo
- Facility Renovations and Alterations
- Data Center/Network Facility Management
- Fire and Life Safety

- Environmental Health and Safety Programs
- Custodial Services, Groundskeeping, Snow Removal
- Real Property asset management & Budget Support



Implementation Support

- Fit Gap Analysis
- Requirements Tracability Matrix
- Data Mapping and Migration Analysis
- Training Development and Evaluation Expertise

- SW/HW Asset Mgmt Analysis
- SW/HW Roadmap for Transformation
- License Negotiation Support
- Management Analysis and Modernization Roadmap

- Configuration Mgmt Analysis and Roadmapping
- Governance Support and Oversight of implementation Risks and Reporting
- Cost Benefit Analysis



Technology Modernization

- Governance of Large-Scale Credentialing and Data Integration Efforts
- Development and Governance of Artificial Intelligence

- IoT enablement and Secure Edge Integration
- Data migration and Data Management Governance
- API Development and Management

- Application Governance and Configuration Management
- Infrastructure Modernization/ Cloud Migration

Benefits of Working with KGS and imagineer



Client-Centric Focus:

Our client-centric approach ensures that your needs always come first. We work closely with you to understand your mission and provide customized solutions that meet your unique requirements.



We provide the Agility of Small Business and the Resources of a Large Business:

We're able to respond quickly to your changing needs and adapt our services accordingly while providing cutting-edge technology, advanced tools, and a vast network of experts to help solve even the most complex challenges. This agility ensures that you always receive the best possible support.



Solutions to Complex Challenges:

We specialize in solving complex challenges that other companies might shy away from. Our team of experts has the knowledge, experience, and creativity needed to develop innovative solutions that help your mission succeed.



Collaboration and Partnership:

We believe that the best results come from working closely with our customers. We collaborate and partner with you every step of the way, ensuring that we're always aligned with your goals and objectives.



Leadership and Innovation:

We're committed to being leaders in our industry, always pushing the boundaries of what's possible. Our innovative solutions and forward-thinking approach ensure that we stay ahead of the curve, delivering cutting-edge services to our clients.

Who We Serve.

KGS and imagineer proudly support initiatives and innovations from all areas of the U.S. Government domestically and internationally.

Department of Defense

Department of State

Department of Transportation

Defense Intelligence Agency

Department of Homeland Security

Defense Information Systems Agency



Environment Protection Agency

Federal Bureau of Investigation

Department of Justice

Defense Health Agency

Department of the Interior

Department of Health & Human Services

Direct Award to an ANC

As **Alaska Native Corporations (ANC)**, KGS offers a unique, flexible, and streamlined direct award procurement option to our Government customers. Available through all SBA-certified 8(a) subsidiaries within the KGS family of companies, direct award contracting with KGS provides the Government with Federal Acquisition Regulation (FAR) and Code of Federal Regulations (CFR) provisioned methods to maximize performance flexibility, mission continuity, and small business goal achievement.

Under federal law, Koniag, Inc. and its subsidiaries, joint ventures, and partnerships are designated "minority and economically disadvantaged business enterprises." The 8(a) advantage provides a simplified and accelerated acquisition process.

DIRECT AWARD ADVANTAGES

No Direct Award Dollar Threshold. 13 C.F.R. 124.506(b): SBA may issue a direct award contract to ANC 8(a) companies for a value of up to \$30M (Fed/Civ) and up to \$150M (DoD) without the need for a Justification and Approval (J&A). The Buy Indian Act gives preference to Indian-owned firms whenever practical.

Non-Challenged 8(a) Direct Award. 13 C.F.R. 124.517(a): KGS 8(a) companies eligible for a direct award or competitive 8(a) requirement may not be challenged by another participant or any other party, either to SBA or any administrative forum as part of a bid or other contract protest.

The 5% Subcontracting Bonus: DFAR 252.226-7001: A DoD contractor that subcontracts with any KGS company is entitled to receive a bonus equal to 5% of the amount of the subcontract award through the DoD Office of Small and Disadvantaged Business Utilization (OSDBU).



The Advantage of ANC Direct Award

Measured in **weeks rather than months**, a direct award procurement provides the Government with KGS's high-quality and CPARS-demonstrated performance **12 times faster than a standard procurement**. With open discussions across the procurement process immediately following SBA approval, we offer the ability and expertise to help tailor pre-award requirements for our customers to best achieve their desired post-award outcomes.

SBA Point of Contact (POC):

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ANC SOLE SOURCE PROCESS

WEEKS

3 to 4

12 Times Faster

Vs.

48 to 72 Weeks

MONTHS

12 to 18

- 1 Develop SOW
- 2 Identify Budget
- 3 Submit Sole Source Solicitation to SBA
- 4 Receives SBA Response within 5 Days
- 5 Negotiate and Award Contract
- 6 Start Performance

- 1 Develop SOW
- 2 Identify Budget
- 3 Identify Contract Vehicle
- 4 Develop Solicitation
- 5 Post Solicitation
- 6 Amend Solicitation
- 7 Receive and Evaluate Responses
- 8 Establish Competitive Range
- 9 Discussion, EN, FPRs
- 10 Award Contract
- 11 Protests & Associated Delays
- 12 Start Performance

CONTACT US



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