



Innovative.

A Partnership that sets us apart from the competition.

Koniag Government Services (KGS) and Leisnoi Government Services (LGS)

have come together to provide comprehensive capabilities to solve customers' challenges in an integrated, holistic way. But it's more than that. Working with KGS and LGS, you can access a diverse range of services and expertise, including IT solutions, facilities management, and engineering, all delivered with a commitment to quality and excellence. In addition, as Alaska Native Corporations, KGS and LGS prioritize the well-being of their communities, providing meaningful employment and contributing to sustainable economic growth in the region. Partnering with KGS and LGS means not only receiving exceptional services, but also contributing to a positive impact in the Alaskan community.

WE SHARE



Track records of service delivery excellence



Flexibility and ease of acquisition access through contract mechanisms, including 8(a) and HubZone



Mission values tied to our Alaska Native heritage

- **Premier provider** of technology solutions, digital transformation, cybersecurity, consulting services and facilities/operations/logistics support – serving the Federal missions of Agriculture, Energy, Environment (EPA), Interior, Health, Defense, Justice, State, National Security, Labor, and International Development
- Alaska Native Corporation (ANC), SBA SB, 8(a)
- **Headquartered in Washington DC Area**

- **Full-service construction services and environmental services** company providing a wide range of professional services to government, military, and federal customers
- **SBA-certified HUBZone** and a wholly owned subsidiary of Leisnoi, Inc.
- Alaska Native Corporation (ANC), SBA SB, 8(a)
- **Headquartered in Anchorage, Alaska**

Expertise in Strategic Areas



Facility Management, Engineering & Construction Services

- Civil and Site Construction
- Construction Management
- Deconstruction
- Demolition
- Design-Bid-Build
- Disaster Response and Recovery
- Emergency Response
- Facilities and Infrastructure Sustainment
- Insurance Adjusting Support
- Hurricane Recovery
- Levee construction, pile driving, and installation of water control structures
- Property Preservation
- Renovation and Modernization



Technical Services

Diving Services:

- Custom Course Design
- Dive Safety and Quality Assurance, 3rd Party
- Dive Administration and Compliance
- Diving Supervisor Course
- Diving Construction and Inspection Techniques
- Engineering Inspection and Maintenance
- In-land Diving Services
- ROV Investigations
- Training Services: Dive Refresher Techniques
- Underwater Munitions Response



Environmental Services

- Beach/dune reclamation, nourishment and habitat enhancement
- CERCLA Planning and Reporting, All Phases Remedial Investigation/Feasibility Studies
- Cultural Resources Management
- Environmental Consulting
- Environmental Remediation
- Geographical Information System (GIS)
- Investigation and Engineering
- Treatability Studies/Technology Evaluation
- Wetlands restoration and mitigation
- MEC Investigations and Response
- Munitions Response
- Operational Range Maintenance
- Ordnance and Range Management/Munitions Response
- Underwater and Land Munitions Response

MMRP/UXO:

- MEC Escort and Construction Support



Enterprise Solutions

Enterprise IT:

- AI/ML- Intelligent Automation
- Application Development Modernization
- Cloud Management
- EHR Systems/Modernization
- IT Enterprise Architecture
- RPA/Low Code - No Code
- Scientific Data Research and Analysis Support

Cybersecurity:

- Customized IT Security Training
- Governance and Best Practices
- PMO/SETA Service Delivery Management
- Secure Enterprise Solutions

IT Operations:

- Agile and SAFE Development/Training

- Call Center Management
- Contact Center Operations
- Data Center Operations
- Governance and Compliance
- Infrastructure Support
- IT Facilities Management
- ITIL-Based Service Desk
- Knowledge Management
- Network Operations
- Quality Assurance, Testing, and IV&V
- System Administration

Professional Services:

- Acquisition Support
- Change Control Management
- Clinical Operations Support
- Document and Record Management
- Financial Management/FMS

- Integrated Logistics Support
- Management Consulting Business Transformation
- Mechanical and Electrical Engineering
- Medical Clinical Services
- OCONUS Facilities, Real Estate, and A&E
- Office Administration
- Process Automation
- Process Improvement
- Professional and Management Development Training
- Specialized Legal Services
- Training and Documentation Services
- VTC and Automation System

Benefits of Working with KGS and LGS



Client-Centric Focus:

Our client-centric approach ensures that your needs always come first. We work closely with you to understand your mission and provide customized solutions that meet your unique requirements.



We provide the Agility of Small Business and the Resources of a Large Business:

We're able to respond quickly to your changing needs and adapt our services accordingly while providing cutting-edge technology, advanced tools, and a vast network of experts to help solve even the most complex challenges. This agility ensures that you always receive the best possible support.



Solutions to Complex Challenges:

We specialize in solving complex challenges that other companies might shy away from. Our team of experts has the knowledge, experience, and creativity needed to develop innovative solutions that help your mission succeed.



Collaboration and Partnership:

We believe that the best results come from working closely with our customers. We collaborate and partner with you every step of the way, ensuring that we're always aligned with your goals and objectives.



Leadership and Innovation:

We're committed to being leaders in our industry, always pushing the boundaries of what's possible. Our innovative solutions and forward-thinking approach ensure that we stay ahead of the curve, delivering cutting-edge services to our clients.

Who We Serve.

KGS and Leisnoi proudly support initiatives and innovations from all areas of the U.S. Government domestically and internationally.

Department of Defense

Department of State

Department of Transportation

Defense Intelligence Agency

Department of Homeland Security

Defense Information Systems Agency



Environment Protection Agency

Federal Bureau of Investigation

Department of Justice

Defense Health Agency

Department of the Interior

Department of Health & Human Services

Direct Award to an ANC 8(a)

As Alaska Native Corporations (ANC), KGS and LGS offer a unique, flexible, and streamlined direct award procurement option to our Government customers. Available through all SBA-certified 8(a) subsidiaries within the KGS family of companies, direct award contracting with KGS provides the Government with Federal Acquisition Regulation (FAR) and Code of Federal Regulations (CFR) provisioned methods to maximize performance flexibility, mission continuity, and small business goal achievement.

Under federal law, Koniag, Inc. and its subsidiaries, joint ventures, and partnerships are designated "minority and economically disadvantaged business enterprises." The 8(a) advantage provides a simplified and accelerated acquisition process.

DIRECT AWARD ADVANTAGES

No Direct Award Dollar Threshold. 13 C.F.R. 124.506(b): SBA may issue a direct award contract to ANC 8(a) companies for a value of up to \$25M (Fed/Civ) and up to \$100M (DoD) without the need for a Justification and Approval (J&A). The Buy Indian Act gives preference to Indian-owned firms whenever practical.

Non-Challenged 8(a) Direct Award. 13 C.F.R. 124.517(a): KGS 8(a) companies eligible for a direct award or competitive 8(a) requirement may not be challenged by another participant or any other party, either to SBA or any administrative forum as part of a bid or other contract protest.

The 5% Subcontracting Bonus: DFAR 252.226-7001: A DoD contractor that subcontracts with any KGS company is entitled to receive a bonus equal to 5% of the amount of the subcontract award through the DoD Office of Small and Disadvantaged Business Utilization (OSDBU).



The Advantage of ANC Direct Award

Measured in **weeks rather than months**, a direct award procurement provides the Government with KGS's high-quality and CPARS-demonstrated performance **12 times faster than a standard procurement**. With open discussions across the procurement process immediately following SBA approval, we offer the ability and expertise to help tailor pre-award requirements for our customers to best achieve their desired post-award outcomes.



ANC SOLE SOURCE PROCESS

WEEKS

3 to 4

12 Times Faster

Vs.

STANDARD PROCUREMENT PROCESS

MONTHS

48 to 72 Weeks

12 to 18

- 1 Develop SOW
- 2 Identify Budget
- 3 Submit Sole Source Solicitation to SBA
- 4 Receives SBA Response within 5 Days
- 5 Negotiate and Award Contract
- 6 Start Performance

- 1 Develop SOW
- 2 Identify Budget
- 3 Identify Contract Vehicle
- 4 Develop Solicitation
- 5 Post Solicitation
- 6 Amend Solicitation
- 7 Receive and Evaluate Responses
- 8 Establish Competitive Range
- 9 Discussion, EN, FPRs
- 10 Award Contract
- 11 Protests & Associated Delays
- 12 Start Performance

**SBA
Point of
Contact
(POC):**

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