

# Innovative, Mission-Enabling Cloud Solutions.



## Who We Are.

Koniag Government Services (KGS) is a solution-oriented cloud professional services firm, providing a range of cloud support to our customers who require support in planning for and adopting, migrating to, integrating, implementing, and managing strategic cloud solutions. We offer the expertise for large-scale cloud architecture, acquisition, security, engineering, migration, governance, and best practices support. We provide mission-critical cloud support to the Federal Government serving Defense, Civilian, and Health missions. Our experts achieve flexible, innovative, and pragmatic solutions and deliver consistent, outstanding results. KGS is an Alaska Native Corporation (ANC) founded in 1975.

## What We Do.

### Cloud Professional Solutions

- Application Services
- Business Services
- Documentation Services
- Engineering Services
- Governance Services
- Managed Services
- Miscellaneous Services (IoT)
- Security Services
- Testing Services
- Training Services

We provide cost-effective, integrated and future-proof solutions to help clients meet their cloud needs

*A listing of our services is provided on the next page.*

## MAS SINS.

Partial Listing – relevant to our Cloud Professional Services  
518210C, 54151S, Ancillary

## Missions Served.

We support Federal civilian and Defense missions worldwide and have cleared TS/SCI/Poly and badged staff. We possess a TS Facility clearance. Example contract missions we support include:

- Department of Agriculture
- Department of Commerce
- Department of Defense
- Department of Energy
- Department of Homeland Security
- Department of Interior
- Department of Justice
- Department of Labor
- Department of State
- Department of Transportation
- General Services Administration
- Health and Human Services
- Social Security Administration
- US Agency for International Development

Example relevant contracts are provided on the next page.

## Ready to Engage.

We are accessible through multiple prime contract vehicles and the SBA 8(a) direct award program (up to \$100M for DoD contracts).

## Connect With Us.

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# Solutions-Driven, Enterprise Cloud Capabilities.

## Cloud Professional Services.

### Application Services

- Advisory & Consulting Services
- Architecture Services
- Automation & Orchestration
- Container Services
- Customization Services
- Engineering Services
- Human Centered Design / Graphical User Interface (GUI) Design
- Integration Services
- Migration Services
- Serverless Services

### Business Services

- Acquisition Services
- Advisory & Consulting Services (Business)
- Business Management Services
- Customer Relations Management (CRM)
- Financial Services
- Human Resources Services
- Market Research Services
- Organization Change Management Services
- Program Management Services
- Risk Management Services

### Documentation Services

- Technical Writing Services
- Content Management Services

### Engineering Services

- Automation & Orchestration Engineering (Robotic Process Automation (RPA))
- Container Architecture Engineering
- Computer Aided Design (CAD) Services
- Discovery Services (Assets) (Application Rationalization)
- Engineering Advisory & Consulting Services
- Engineering Services (Edge Computing Engineering / High Availability Engineering)
- Integration Engineering Services
- Migration Engineering Services
- Optimization Engineering
- Scalability Engineering
- Serverless Architecture Engineering

### Governance Services

- Auditing Services
- Certification Services
- Compliance Services
- Policy Services
- Privacy Services
- Reporting Services

### Managed Services

- Asset Management (Data / Information / Software License)
- Automation & Orchestration Service (RPA)
- Identity Access Management (IAM) Services
- Incident Management Services
- Monitoring Services
- Operations & Maintenance (O&M)
- Optimization Services

### Miscellaneous Services

- Internet of Things (IoT) Services

### Security Services

- Security Audit Services
- Security Assessment and Authorization
- Security Engineering Services
- Security Incident Management Services (Security Incident Remediation Services)
- Security Investigation & Forensic Services
- Security Testing Services

### Testing Services

- Application Testing Services
- Human Centered Design / Graphical User
- Integration Testing Services
- Performance Testing Services
- Systems Testing Services

### Training Services

- Certification Training Services
- Computer Based Training Services
- Instructor Based Training Services
- Training Course Development Services

## Our Expertise and Partnerships.

Our team of cloud experts are ready to support and refine your business-need concepts into real-world solutions. Our highly qualified, certified experts include: *Senior Developers, Cloud Architects, UI/UX Developers, Compliance and Information Assurance Specialists, Senior Software Testers, Scum Masters, Business Analysts, Senior UI/UX Designers, Integration Engineers, DevOps SMEs, Cyber Security Specialists, Cloud Engineers, ServiceNow Engineers, Salesforce Engineers.*

We invest in and maintain critical cloud-related technical partnerships and leverage these on customer programs.



# Solutions-Driven, Enterprise Cloud Capabilities.

## Example Cloud Contracts.

### Defense Commissary Agency

<b>Client Name</b>	Defense Commissary Agency	
<b>Client POC and Email</b>	Johanna Rowe, TPOC; Email: Johanna.Rowe@deca.mil	
<b>Period of Performance</b>	09/28/2021 – 09/27/2026	
<b>Contract Vehicle</b>	Stand Alone	<b>Total Value of Effort</b> \$100,000,000

#### Cloud Professional Services Performed on This Contract

Business Services - Engineering Services - Governance Services - Managed Services - Testing Services - Training Services

#### Contract Description and The Solution We Offered

The Defense Commissary Agency (DeCA) operates approximately 238 commissaries worldwide for the Department of Defense (DoD) from its headquarters at Fort Lee, Virginia. DeCA's mission is to provide an efficient and effective worldwide system of commissaries for the resale of groceries and household supplies at the lowest practical price (consistent with quality) to members of the military services, their families, and otherwise authorized customers, while maintaining high standards for quality facilities, products, and services. KGS provides DeCA with a combination of on-site and off-site support services to the Technology Enhancement Division, overseen by the CTO, and IT Department for DeCA's programs, projects, and systems. This supports DeCA's strategic plan of preserving and delivering a premier quality of life benefit by continuing to optimize store and support operations, implementing process improvements and technological advances, improving customer service, automating manual processes, reducing maintenance costs, improving system communication, and reducing redundant processes. The DoD 5000 series, Defense Acquisition System, and the joint capabilities integration and development system (JCIDS) govern the process. As part of this effort, KGS performs studies and analysis with respect to the migration of DeCA existing infrastructure into the cloud. These studies support the DeCA mission and senior leadership priorities in areas such as integrating new technologies and upgrades into current and future systems; modernizing DeCA's business infrastructure, systems, and applications; planning for, migrating to, and optimizing cloud infrastructure; recommending engineering changes; system or program deployment processes and operations; recommending new policies and their effects on current procedures and modes of operation; reviewing configuration management; reviewing interoperability of legacy or future systems; and reviewing information operations or information superiority or information assurance.

### Department of State (DoS) Cloud Program Management Office (CPMO)

<b>Client Name</b>	Department of State	
<b>Client POC</b>	Catherine Walker, COR; Email: WalkerCA@state.gov	
<b>Period of Performance</b>	7/29/2021 – 7/28/2023	
<b>Contract Vehicle</b>	Stand Alone Contract	<b>Total Value of Effort</b> \$58,000,000

#### Cloud Professional Services Performed on This Contract

Application Services - Business Services - Documentation Services - Engineering Services - Governance Services - Security Services - Testing Services - Training Services

#### Contract Description and The Solution We Offered

The DOS' Cloud Program Management Office (IRM/OPS/CPMO) supports the Department's "cloud smart" strategy to modernize IT capabilities across the enterprise. The CPMO implements and sustains an enterprise cloud ecosystem to provide the full range of business solutions to end users and shared service providers leveraging multiple "best in breed" commercial cloud vendors. The CPMO also manages the development, delivery, and operations of new and existing enterprise cloud services. To support this mission, KGS staff help the CPMO manage internal business functions, solution architecture services, security compliance and monitoring capabilities, application-level services, infrastructure capabilities, and change management synchronization. In addition, KGS staff and the CPMO partner with other shared service providers across DOS to enable them to deliver direct-to-consumer cloud-based services by providing access to enterprise license contracts, a streamlined security process, single sign on, data management and other capabilities. KGS staff monitor and understand evolving Cloud Service Provider (CSP) capabilities and translates business requirements to solutions. We create and manage IT use cases, set architectural standards for Cloud Platforms and environments, and understand and evaluate applications, technical architectures, implementation designs and Information Assurance (IA) frameworks to ensure proper security operations at all layers. KGS staff supporting the office includes project managers, business analysts, security engineers, IT application developers, and systems engineers. The CPMO manages service delivery to achieve defined Service Level Agreements (SLAs). The office identifies potential areas where new tools and technologies can be used, or where new ones need to be developed, especially regarding future business expansion.



# Solutions-Driven, Enterprise Cloud Capabilities.

## Example Cloud Contracts.

### DoD Cloud Computing Office (CCPO) Support Services

Client Name	DoD CIO, Cloud Computing Program Office		
Client POC and Email	Rashida Webb, KO; Email: rashida.d.webb.civ@mail.mil		
Period of Performance	9/13/2019 – 9/12/2023		
Contract Vehicle	GSA IT Schedule 70 (GS-35F-041Y)	Total Value of Effort	\$41,057,527

#### Cloud Professional Services Performed on This Contract

Business Services - Engineering Services - Governance Services - Security Services - Testing Services - Training Services

#### Contract Description and The Solution We Offered

The Cloud Computing Program Office (CCPO), under the DoD Chief Information Office (CIO), centralizes the delivery of the Joint Enterprise Defense Infrastructure (JEDI) Cloud capability. The JEDI Cloud serves as a pathfinder for the DoD to understand how to deploy enterprise cloud at scale while effectively accounting for security, governance, and modern architectures. Our team secured a Type Accreditation for all Infrastructure as a Service (IaaS) and Platform as a Service (PaaS) services, allowing for enterprise adoption of pre-approved and authorized cloud services. We implemented internal security controls for containerized applications, which enabled the customer to realize the potential of container applications operating in the cloud. We established a DevSecOps framework to enforce a culture of security, where security is viewed as an integral and essential part of all deployments. We also created a cloud-specific risk management model with a secure platform that protects networking equipment, systems, and communication channels at all classification levels while meeting DISA guidance for connecting systems to the cloud and maintaining best practices for connecting local resources to a GPC.

We participated in the drafting and review of the Joint Enterprise Defense Infrastructure (JEDI) Cloud Cyber Security Plan, establishing the approach to retain all the necessary protections and controls to assure the DoD operates cloud in a safe and secure manner. We also engaged in the Claims and Policies (CAP) and Meet-Me point efforts to connect the Department of Defense Information Network (DoDIN) and Defense Information System Network (DISN) to cloud service providers without impacting service delivery or capability speed. Our engineering staff participated in strategic planning to embrace the Risk Management Framework (RMF) and DoD Impact Levels for cloud operations and data, which will support IL-2 through IL-6, and eventually the Top-Secret level designations. We supported full testing and configuration management for CCPO on the cloud provisioning application, the Global Directory capability, and the Infrastructure as Code program, developing and documenting baselines and overseeing change management leveraging Agile Scrum methods. Our detailed test plans enabled the team to deliver fully functional software that was accepted by the end-user and the customer. Our cloud provisioning application, which was approved and implemented per our recommendation, enabled the customer to implement automated testing early in the project, significantly reducing issues discovered during user acceptance. Additionally, we assisted in the design, acquisition, and deployment of the CCPO Cloud Evaluation Environment.

## SCRM Program.

KGS has established our Tier 3 Supply Chain Risk Management Program that complies with and complements Tier 1 and 2 guidance from DISA. Our SCRM Program complies with DFARS, DoD Instruction 5200.44 Protection of Mission Critical Functions to Achieve Trusted Systems and Networks, Section 806 of the FY2011 National Defense Authorization Act (NDAA) Requirements for Information Relating to Supply Chain Risk and Internal DISA and US CYBERCOM SCRM Processes and Procedures. KGS' SCRM Program demonstrates a clear and comprehensive methodology for managing hardware and software supply chain risks and threats as part of a complete, defense-in-breadth information security strategy—posturing DISA and US CYBERCOM to address all SCRM concerns. Our SCRM approach manages Tier 1 through Tier N vendor relationships so that all levels of risk can be identified and addressed. We also incorporate software supply chain risk management to review source code, api's and dependencies to ensure all software is developed and delivered in a secure manner. Our small business agility and objectivity, coupled with large business depth and expertise, brings fresh, cutting-edge perspectives in mission assurance and secure network operations (NetOps).

Our global support brings a deep understanding of customers' culture and operating environment and first-hand knowledge of the inherent challenges of security and SCRM support services. Our in-depth customer knowledge enables agile, lead-turn and rapid response for both deliberate and emergent requirements. We employ best practices from Capability Maturity Model Integration (CMMI), 9001, and the Project Management Institute as part of a Risk Mitigation Strategy to track and manage resources in a transparent, accountable, repeatable, and predictable manner.